

TriFour News: April 2010

Good morning,

The first of April has a number of connotations, but for us at TriFour, it has been a significant day. Over the years we have grown from our small beginnings to an international company with 25 staff, branches in Harare and Nairobi, serving about 40 hospital and clinic customers in the private, public and mining sectors.

Therefore, as we celebrate our 8th birthday today, I would like to thank all our staff for their loyalty and dedication. Last year was a tough one, but 2010 looks like a Winner and I hope this will lead to great events such as expanding our customer base in Kenya, gaining a host of new customers in SA and Zimbabwe, and establishing new offices in West Africa.

During the next few weeks we will be moving to new premises in Charles Street, Menlo Park, Pretoria. Although I hope to retain our informal atmosphere, our being together should contribute to improved inter-departmental communication and higher productivity. The new offices are located on the underground Neotel and Vodacom optic fibre backbone cables, so our internet access will improve dramatically. You can also look forward to air conditioners in every office and an improved braai & pool area.

IN line with our medium term growth strategy, the board has appointed Andre van Biljon as the Group Chief Operating Officer (COO). Andre joins us from Southpaw with many years experience in Healthcare, Project Management and product innovation.

Reporting to myself, he will be responsible for:

- Formalising the group's structure in support of agreed growth strategies in order to maximise profit across all subsidiaries ;
- Implementing a customer retention program to ensure zero customer loss;
- Retain and grow competent staff;
- Develop suitable structures in Africa to promote sales and minimise our exposure.



Join me in welcoming Andre to TriFour and give him all your support and cooperation.

Johann Odendaal.
CEO.